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## Chapter III

Ι

TO George F. Babbitt, as to most prosperous citizens of Zenith, his motor car was poetry and tragedy, love and heroism. The office was his pirate ship but the car his perilous excursion ashore.

Among the tremendous crises of each day none was more dramatic than starting the engine. It was slow on cold mornings; there was the long, anxious whirr of the starter; and sometimes he had to drip ether into the cocks of the cylinders, which was so very interesting that at lunch he would chronicle it drop by drop, and orally calculate how much each drop had cost him.

This morning he was darkly prepared to find something wrong, and he felt belittled when the mixture exploded sweet and strong, and the car didn't even brush the door-jamb, gouged and splintery with many bruisings by fenders, as he backed out of the garage. He was confused. He shouted "Morning!" to Sam Doppelbrau with more cordiality than he had intended.

Babbitt's green and white Dutch Colonial house was one of three in that block on Chatham Road. To the left of it was the residence of Mr. Samuel Doppelbrau, secretary of an excellent firm of bathroom-fixture jobbers. His was a comfortable house with no architectural manners whatever; a large wooden box with a squat tower, a broad porch, and glossy paint yellow as a yolk. Babbitt disapproved of Mr. and Mrs. Doppelbrau as "Bohemian." From their house came midnight music and obscene laughter; there were neighborhood rumors of bootlegged whisky and fast motor rides. They furnished Babbitt with many happy evenings of discussion, during which he announced firmly, "I'm not strait-laced, and I don't mind seeing a fellow throw in a drink once in a while, but when it comes to deliberately trying to get away with a lot of hell-raising all the while like the Doppelbraus do, it's too rich for my blood!"

On the other side of Babbitt lived Howard Littlefield, Ph.D., in a strictly modern house whereof the lower part was dark red tapestry brick, with a leaded oriel, the upper part of pale stucco like spattered clay, and the roof red-tiled. Littlefield was the Great Scholar of the neighborhood; the authority on everything in the world except babies, cooking, and motors. He was a Bachelor of Arts of Blodgett College, and a Doctor of Philosophy in economics of Yale. He was the employment-manager and publicity-counsel of the Zenith Street Traction Company. He could, on ten hours' notice, appear before the board of aldermen or the state legislature and prove, absolutely, with figures all in rows and with precedents from Poland and New Zealand, that the street-car company loved the Public and yearned over its employees; that all its stock was owned by Widows and Orphans; and that whatever it desired to do would benefit property-owners by increasing rental values, and help the poor by lowering rents. All his acquaintances turned to Littlefield when they desired to know the date of the battle of Saragossa, the definition of the word "sabotage," the future of the German mark, the translation of "hinc illæ lachrimæ," or the number of products of coal tar. He awed Babbitt by confessing that he often sat up till midnight reading the figures and footnotes in Government reports, or skimming (with amusement at the author's mistakes) the latest volumes of chemistry, archeology, and ichthyology.

But Littlefield's great value was as a spiritual example. Despite his strange learnings he was as strict a Presbyterian and as firm a Republican as George F. Babbitt. He confirmed the business men in the faith. Where they knew only by passionate instinct that their system of industry and manners was perfect, Dr. Howard Littlefield proved it to them, out of history, economics, and the confessions of reformed radicals.

Babbitt had a good deal of honest pride in being the neighbor of such a savant, and in Ted's intimacy with Eunice Littlefield. At sixteen Eunice was interested in no statistics save those regarding the ages and salaries of motion-picture stars, but—as Babbitt definitively put it—"she was her father's daughter."

The difference between a light man like Sam Doppelbrau and a really fine character like Littlefield was revealed in their appearances. Doppelbrau was disturbingly young for a man of forty-eight. He wore his derby on the back of his head, and his red face was wrinkled with meaningless laughter. But Littlefield was old for a man of forty-two. He was tall, broad, thick; his gold-rimmed spectacles were engulfed in the folds of his long face; his hair was a tossed mass of greasy blackness; he puffed and rumbled as he talked; his Phi Beta Kappa key shone against a spotty black vest; he smelled of old pipes; he was altogether funereal and archidiaconal; and to real-estate brokerage and the jobbing of bathroom-fixtures he added an aroma of sanctity.

This morning he was in front of his house, inspecting the grass parking between the curb and the broad cement sidewalk. Babbitt stopped his car and leaned out to shout "Mornin'!" Littlefield lumbered over and stood with one foot up on the running-board. "Fine morning," said Babbitt, lighting—illegally early—his second cigar of the day.

"Yes, it's a mighty fine morning," said Littlefield.

"Spring coming along fast now."

"Yes, it's real spring now, all right," said Littlefield.

"Still cold nights, though. Had to have a couple blankets, on the sleeping-porch last night."

"Yes, it wasn't any too warm last night," said Littlefield.

"But I don't anticipate we'll have any more real cold weather now."

"No, but still, there was snow at Tiflis, Montana, yesterday," said the Scholar, "and you remember the blizzard they had out West three days ago—thirty inches of snow at Greeley, Colorado—and two years ago we had a snow-squall right here in Zenith on the twenty-fifth of April."

"Is that a fact! Say, old man, what do you think about the Republican candidate? Who'll they nominate for president? Don't you think it's about time we had a real business administration?"

"In my opinion, what the country needs, first and foremost, is a good, sound, business-like conduct of its affairs. What we need is—a business administration!" said Littlefield.

"I'm glad to hear you say that! I certainly am glad to hear you say that! I didn't know how you'd feel about it, with all your associations with colleges and so on, and I'm glad you feel that way. What the country needs—just at this present juncture—is neither a college president nor a lot of monkeying with foreign affairs, but a good—sound—economical—business—administration, that will give us a chance to have something like a decent turnover."

"Yes. It isn't generally realized that even in China the schoolmen are giving way to more practical men, and of course you can see what that implies."

"Is that a fact! Well, well!" breathed Babbitt, feeling much calmer, and much happier about the way things were going in the world. "Well, it's been nice to stop and parleyvoo a second. Guess I'll have to get down to the office now and sting a few clients. Well, so long, old man. See you tonight. So long."

## Π

They had labored, these solid citizens. Twenty years before, the hill on which Floral Heights was spread, with its bright roofs and immaculate turf and amazing comfort, had been a wilderness of rank second-growth elms and oaks and maples. Along the precise streets were still a few wooded vacant lots, and the fragment of an old orchard. It was brilliant to-day; the apple boughs were lit with fresh leaves like torches of green fire. The first white of cherry blossoms flickered down a gully, and robins clamored.

Babbitt sniffed the earth, chuckled at the hysteric robins as he would have chuckled at kittens or at a comic movie. He was, to the eye, the perfect officegoing executive—a well-fed man in a correct brown soft hat and frameless spectacles, smoking a large cigar, driving a good motor along a semi-suburban parkway. But in him was some genius of authentic love for his neighborhood, his city, his clan. The winter was over; the time was come for the building, the visible growth, which to him was glory. He lost his dawn depression; he was ruddily cheerful when he stopped on Smith Street to leave the brown trousers, and to have the gasoline-tank filled.

The familiarity of the rite fortified him: the sight of the tall red iron gasolinepump, the hollow-tile and terra-cotta garage, the window full of the most agreeable accessories—shiny casings, spark-plugs with immaculate porcelain jackets tire-chains of gold and silver. He was flattered by the friendliness with which Sylvester Moon, dirtiest and most skilled of motor mechanics, came out to serve him. "Mornin', Mr. Babbitt!" said Moon, and Babbitt felt himself a person of importance, one whose name even busy garagemen remembered—not one of these cheap-sports flying around in flivvers. He admired the ingenuity of the automatic dial, clicking off gallon by gallon; admired the smartness of the sign: "A fill in time saves getting stuck—gas to-day 31 cents"; admired the rhythmic gurgle of the gasoline as it flowed into the tank, and the mechanical regularity with which Moon turned the handle.

"How much we takin' to-day?" asked Moon, in a manner which combined the independence of the great specialist, the friendliness of a familiar gossip, and respect for a man of weight in the community, like George F. Babbitt.

"Fill 'er up."

"Who you rootin' for for Republican candidate, Mr. Babbitt?"

"It's too early to make any predictions yet. After all, there's still a good month and two weeks—no, three weeks—must be almost three weeks—well, there's more than six weeks in all before the Republican convention, and I feel a fellow ought to keep an open mind and give all the candidates a show—look 'em all over and size 'em up, and then decide carefully."

"That's a fact, Mr. Babbitt."

"But I'll tell you—and my stand on this is just the same as it was four years

ago, and eight years ago, and it'll be my stand four years from now—yes, and eight years from now! What I tell everybody, and it can't be too generally understood, is that what we need first, last, and all the time is a good, sound business administration!"

"By golly, that's right!"

"How do those front tires look to you?"

"Fine! Fine! Wouldn't be much work for garages if everybody looked after their car the way you do."

"Well, I do try and have some sense about it." Babbitt paid his bill, said adequately, "Oh, keep the change," and drove off in an ecstasy of honest selfappreciation. It was with the manner of a Good Samaritan that he shouted at a respectable-looking man who was waiting for a trolley car, "Have a lift?" As the man climbed in Babbitt condescended, "Going clear down-town? Whenever I see a fellow waiting for a trolley, I always make it a practice to give him a lift unless, of course, he looks like a bum."

"Wish there were more folks that were so generous with their machines," dutifully said the victim of benevolence.

"Oh, no, 'tain't a question of generosity, hardly. Fact, I always feel—I was saying to my son just the other night—it's a fellow's duty to share the good things of this world with his neighbors, and it gets my goat when a fellow gets stuck on himself and goes around tooting his horn merely because he's charitable."

The victim seemed unable to find the right answer. Babbitt boomed on:

"Pretty punk service the Company giving us on these car-lines. Nonsense to only run the Portland Road cars once every seven minutes. Fellow gets mighty cold on a winter morning, waiting on a street corner with the wind nipping at his ankles."

"That's right. The Street Car Company don't care a damn what kind of a deal they give us. Something ought to happen to 'em."

Babbitt was alarmed. "But still, of course it won't do to just keep knocking the Traction Company and not realize the difficulties they're operating under, like these cranks that want municipal ownership. The way these workmen hold up the Company for high wages is simply a crime, and of course the burden falls on you and me that have to pay a seven-cent fare! Fact, there's remarkable service on all their lines—considering."

"Well—" uneasily.

"Darn fine morning," Babbitt explained. "Spring coming along fast." "Yes, it's real spring now." The victim had no originality, no wit, and Babbitt fell into a great silence and devoted himself to the game of beating trolley cars to the corner: a spurt, a tail-chase, nervous speeding between the huge yellow side of the trolley and the jagged row of parked motors, shooting past just as the trolley stopped—a rare game and valiant.

And all the while he was conscious of the loveliness of Zenith. For weeks together he noticed nothing but clients and the vexing To Rent signs of rival brokers. To-day, in mysterious malaise, he raged or rejoiced with equal nervous swiftness, and to-day the light of spring was so winsome that he lifted his head and saw.

He admired each district along his familiar route to the office: The bungalows and shrubs and winding irregular drive ways of Floral Heights. The one-story shops on Smith Street, a glare of plate-glass and new yellow brick; groceries and laundries and drug-stores to supply the more immediate needs of East Side housewives. The market gardens in Dutch Hollow, their shanties patched with corrugated iron and stolen doors. Billboards with crimson goddesses nine feet tall advertising cinema films, pipe tobacco, and talcum powder. The old "mansions" along Ninth Street, S. E., like aged dandies in filthy linen; wooden castles turned into boarding-houses, with muddy walks and rusty hedges, jostled by fast-intruding garages, cheap apartment-houses, and fruit-stands conducted by bland, sleek Athenians. Across the belt of railroad-tracks, factories with highperched water-tanks and tall stacks—factories producing condensed milk, paper boxes, lighting-fixtures, motor cars. Then the business center, the thickening darting traffic, the crammed trolleys unloading, and high doorways of marble and polished granite.

It was big—and Babbitt respected bigness in anything; in mountains, jewels, muscles, wealth, or words. He was, for a spring-enchanted moment, the lyric and almost unselfish lover of Zenith. He thought of the outlying factory suburbs; of the Chaloosa River with its strangely eroded banks; of the orchard-dappled Tonawanda Hills to the North, and all the fat dairy land and big barns and comfortable herds. As he dropped his passenger he cried, "Gosh, I feel pretty good this morning!"